

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | April 2022





TAX DAY — UGH!!!

I recently read where we were working from January 1st through June 30th of each year to pay all of our taxes. Before that, 100% goes to the government in some form or fashion. It pays for some kind of government worker, work program, social program, defense, project, health care, common good. Whatever you want to call it, April 15th is TAX day, **the deadline for filing your federal income taxes.** So in celebration of this particular time of year, let's talk TAX relief. If you received last month's letter from me, you would recall our goal of

trying to raise \$25,000.00 for Children's Hospital of Los Angeles, CHLA. But – we need your help, and I believe you can benefit from the TAX relief.

Just down the street from where I am typing this, Children's Hospital of Los Angeles has a whole house of kids fighting for their lives. For them and their parents' taxes are not "top of mind," health is. Living is. Surviving is. As you may have heard, Children's Hospital of Los Angeles



is front and center in the fight against nasty diseases that destroy or cut short the lives of Children. We are thankful to have such a fantastic facility close by, doing such great work to help heal and save young people. So even though we are trying to figure out how much we owe the taxman, many are simply hoping they can be here to actually pay taxes. So we here at Entar have resolved to do what we can to help.





Entar Blockchain Technology for Real Estate, Investment and Finance

Call me today for a **FREE** consultation.



Entar is on a mission to raise \$25,000 for the Children's Hospital of Los Angeles



As you know, we love making guarantees! Like our Buyer Satisfaction Guarantee: Love the home, or we'll buy it back! Or our Seller Guarantee: Your Home Sold or We'll Buy It! And we guarantee that a portion of our income WILL go to a very worthy cause at

Children's Hospital of Los Angeles!

Call me today for a free consultation. I am here to help with your real estate needs.

Corey Chambers 213-880-9910 coreychambers@yahoo.com If you or a friend are thinking about selling, make sure to choose a real estate company you can trust! A real estate company with experience, proven results, and a give-back philosophy!

Just like last year, we are on a mission to raise \$25,000 for CHLA. We do this by donating a portion of our income from homes we sell. As you know, Children's Hospital of Los Angeles does great work in helping kids fight through and survive nasty life-threatening diseases like cancer, transplants for Heart and kidneys, and others. They also lead the way in helping kids come back from spinal cord injuries as well as early diagnosis of autism. Last year alone, Children's helped over 1,000,000 kids right here in Los Angeles.

BUT, Children's relies on Sponsorships and Donations to provide their elite level care and keep families' expenses to a minimum.

So YOUR REFERRALS REALLY DO HELP THE KIDS...

Whom do you know considering buying or selling a home you could refer to my real estate sales team?

Not only will they benefit from our award-winning service, but you can rest assured we are also donating to a very worthy cause.

Supporting



A Real Estate Company that Gives Back

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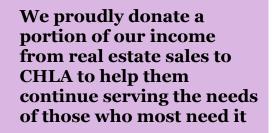
Go Serve Big!!! Supporting the Children of Los Angeles.

A Real Estate Company that *Gives Back!* Continued from page 2. Children's Hospital LA leads the way in serving kids, and you can help.

We are still boldly on a mission to raise \$25,000 for Children's Hospital of Los Angeles this year, and we are getting close! We do this by donating to them a portion of our income from homes we sell. As you know, CHLA does AMAZING work in helping kids fight through and survive nasty diseases like cancer, Non-Hodgkin's lymphoma, leukemia, and others. They also lead the way in many other fields. They can provide this care and keep patient costs to a minimum due to donations and sponsorships. We are proud to support the Children's Hospital of Los Angeles!

MAKING A DIFFERENCE

As a leading Pediatric Heart Transplant Hospital CHLA depends on donations to continue its leading-edge service.



Like the child in the attached story, the Children's Hospital of Los Angeles provides the best care available anywhere in the country. To do that, CHLA needs donations to continue its leadingedge care. We proudly donate a portion of our income from real estate sales to CHLA to help them continue serving the needs of those who most need it in our Los Angeles! Who do you know considering buying or selling a home you could refer to our real estate sales team? Not only will they benefit from our awardwinning real estate service, but a very worthy cause will also benefit as well. To refer anyone considering buying or selling a home just give me a call or pass on my number. **213-880-9910**.

Thank you in advance for your referrals!

You and your referrals mean more than ever to my team and me. As we move forward thru Valentines' Day please know we are extremely thankful for you and you being a special part of our business.

Go Serve Big!!!

Corey Chambers

Your Home Sold Guaranteed!

P.S. I copied and pasted the story enclosed from the CHLA website. It better tells the story of the work they are doing.

SO, YOUR REFERRALS REALLY DO HELP THE KIDS!



When You Put Others First, You Will Never Be Second!

Make a difference to needy children in the community.

A real estate company with experience, proven results and a give-back philosophy!

Over the years of helping many families sell their homes and/or buy another, we have met some wonderful, loving, caring people. **People like you!** So your referrals can rest assured that, not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward helping the kids.

Refer your friends, neighbors, associates or family members considering making a move:



You can go to www.ReferralsHelpKids.com and enter their contact info online or forward the link to someone you know considering a move.

Of course you can always call me direct as well at 213-880-9910

Contact us:



Corey Chambers Team 200 N San Fernando Rd #119 Los Angeles CA 90031 213-880-9910 coreychambers@yahoo.com

Visit us on the web at: ReferralsHelpKids.com

Why I support Children's Hospital Los Angeles

I grew up right here in the Greater Los Angeles Area, born in Los Angeles County at St. Francis Hospital. I remember when I first heard about a young person close to our family suffering from a nasty disease and getting treated for that at Children's Hospital Los Angeles. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hard-working health care professionals, most making their home right here in the Los Angeles area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a Los Angeles Area California native, I take pride in supporting in a way that I can do the good work these people do at Children's. My team rallies around our annual goal of raising money and donating portions of our income to help Children's in their quest to heal young people when they need healing. My team and I are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Children's Hospital Los Angeles shares a similar commitment to their patients. And since their services survive on sponsorships and donations, we are happy to contribute and proud to support them.

Sincerely,

Corey Chambers

*seller and Corey must agree on price and time of possession. Realty Source Inc BRE#01889449

After a Broken Arm, Parker Is Back In the Swing of Things

The 5-year-old's family credits a team of fracture experts at Children's Hospital Los Angeles for helping their daughter recover from a playground accident. By Candace Pearson

It was a fine June day when 5-year-old Parker made her confident way across the monkey bars at her local park when her hands suddenly slipped and—b*am*!—down she went. Parker landed on her right arm and didn't get up.

Parker's parents, Christy and Justin, rushed her to a nearby urgent care facility where a doctor determined that she had broken her upper arm bone (humerus), just above her elbow. Finding out later that this is one of the most common breaks in children Parker's age was small comfort to her parents. Their child was hurt and needed help. Parker's recollection is a bit more straightforward: "I fell. I broke my arm. I cried for about 20 minutes." The urgent care staff recommended immediate transfer to Children's Hospital Los Angeles, where a dedicated



team of pediatric orthopedic experts takes care of thousands of children with broken bones every year. "All children with broken bones—whether they need surgery or not—benefit from seeing a pediatric specialist," says Robert M. Kay, MD, Medical Director of the Children's Orthopaedic Center, which has been consistently recognized by U.S. News & World Report as one of the nation's best pediatric orthopedic programs. "Our entire staff is incredibly experienced in caring for children, and that makes all the difference in the outcome." That's not the only difference. "Children's Hospital took what was an unexpected event for us and made it so much easier with their knowledge and their procedures," says Parker's dad, Justin. "As a parent, you hope you never need Children's Hospital, but you're relieved you're there."

Kids come first Justin and Christy especially appreciated that they were "Mom and Dad" to the hospital staff, who made Parker their No. 1 focus and empowered her by asking for her opinions. "They brought the calm," says Christy. The pediatric facility has been designed with kids in mind from the bright primary colors to the fish tanks, cartoon characters, and videos-but the childcentric philosophy goes beyond the physical environment. "We involve the child in what is happening to them and treat them respectfully," says Dr. Kay. Parker couldn't agree more. "The doctors and nurses were really nice," she reports. In any given year, 2-3% of children sustain a fracture, and they are the fourth most common injury among children under the age of 6. The most common cause: falls, with the most serious breaks, usually resulting from car crashes. The Children's Orthopaedic Center's the full spectrum of broken bones, from commonplace to complex. The staff includes pediatric orthopaedists and surgeons, physician assistants, nurse practitioners, radiology technicians, and cast technicians. Also on hand are in-house occupational therapists and orthotic specialists, who provide custom-fitted crutches, boots, and braces as needed. The Fracture Clinic handles care for patients with broken bones who don't require surgery, which accounts for about 95% of cases in the Children's Orthopaedic Center. Parker was part of the other 5% who need surgery and are treated by the Center's pediatric orthopedic surgeons.

When surgery is the answer

"You train to become a pediatric orthopedic specialist to be able to identify that small percentage of cases where a broken bone needs surgery, and without that intervention, the child could lose form and



function of the limb," explains Parker's surgeon, Nina Lightdale-Miric, MD, Director of the Pediatric Hand and Upper Extremity Surgery Program. All of that expertise is critical because children's bodies are still developing, making them particularly vulnerable to fractures that can occur at or near the growth plates at the ends of bones, which Dr. Lightdale-Miric calls "bone-making factories." While a child's bones are more fragile, they're also more rubbery than an adult's. They crack but don't separate. "They're like brand new green twigs," says Dr. Lightdale-Miric. "At the end of the tree limb, the twigs bend but don't snap." The danger is, if a fracture is severe or a growth plate doesn't heal properly, the bone could stop growing or grow at an angle, creating a disability. "If you are not a kid specialist, you can't see what a kid specialist can see," says Dr. Lightdale-Miric. "The more experienced you are, the better you are

at getting children back on the playground and onto successful lives."

An exceptional level of care

Parker went into surgery the morning after her arrival at Children's Hospital and everything went smoothly. She even got to pick out the colors of her cast—pink, which is her favorite, and orange, her mom's, with a sprinkling of purple glitter. At every step, the family felt well cared for. A discharge nurse expedited medication at the hospital pharmacy and gave the family a schedule of follow-up visits over the next eight weeks. Volunteers walked the parents everywhere they had to go throughout the brief stay. "We weren't some special case," says Parker's dad, Justin. "This is the level of care everyone receives." "We can't thank the staff enough for all the thoughtful ways they cared for Parker and for

us," adds Christy. For Dr. Lightdale-Miric, gratitude goes both ways. "Patients like Parker make me a better doctor," she says.

Looking forward

Because Parker was seen at an experienced pediatric institution, she and other kids like her enjoy certain advantages. Patients treated by the Fracture Clinic's experts typically wear their cast for a shorter amount of time and have a better chance of regaining full motor function and a lower risk of needing additional surgery. "The next week they checked on me, and the next week they checked and the next," Parker said in a video



she recorded to help other children not fear the hospital. Parker is happily back on the playground today, stronger than ever. "It's okay now," she says of her arm. "Is this cast going to go on my arm again? No thank you, cast!"

How You Can Help

Refer your friends, neighbors, associates or family members considering making a move: www.ReferralsHelpKids.com or call Corey at 213-880-9910