

COREY CHAMBERS

HOME BUYING AND SELLING SYSTEM

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*CONDITIONS APPLY

The SoCal Home



November is my most favorite month here in Los Angeles. The leaves begin to fall, the weather cools, new TV shows on, and the holidays start bringing all of our family and friends together.

I like to take this time ahead of the holidays as an opportunity to say Thank You for being a valuable part of our community service business. As we all begin preparations for the holidays, plan Thanksgiving get-togethers and the like, it's easy to become wrapped up in all that we think we have to do, and overlook all that we have to be thankful for. Take a few deep breaths when you feel the holiday stress, in gratitude for all the aspects of your life, your family's life and our community's well-being, which we can be thankful for large and small — it all counts.







Go Serve Big!!! Investing in the Efforts of Children's Hospital Los Angeles

TWO Extraordinary November TAKEAWAYS

1

Do You Know Someone Who is Thinking About Selling, Yet is Concerned Because of the Time of the Year?

Firstly... Many homeowners are anxious to leave their current home. Actually, loathing selling this time of year as it adds to the frustration of not being settled for the Holidays. You may know someone or a family that fits this description.

Here's where you and I can HELP:

As a result of helping THOUSANDS of home buyers and sellers over a 10-year time span, we have developed a special program to help Home Owners wanting to make a move and Sell Fast, For Top Dollar and with the Least Hassle!

For the month of November, we will guarantee, in writing, a cash offer at a price acceptable to the seller – all within 24 hours!*

You may have seen our ads around town about this:

Guaranteed Cash Offer on Your Home at a Price Agreeable to You Within 24 Hours! (Emphasis on price)* Call Corey Chambers and Start Packing! 213-880-9910

Your Home Sold Guaranteed



I know there is some risk on my part to make such an incredible guarantee, but we are selling just about every client's home at the market value price, sometimes even more, so there is no reason for area homeowners, your friends or family, to fret about selling right now.

Just pass on my number or give me a call. 213-880-9910



AND Secondly... YOUR referrals help the Kids.



We are focused on our mission to raise \$25,000 for Children's Hospital Los Angeles in 2019!

How the Donation Works:

We donate a portion of our income from homes we sell to Children's Hospital Los Angeles. As you know, Children's does AMAZING work in helping kids fight through and survive nasty diseases like cancer, non-Hodgkin's lymphoma, leukemia and others. They also lead the way in spinal cord injury recovery and early diagnosis of autism.

Children's Hospital Los Angeles provides this care and keeps patient costs to a minimum due in large part to Donations and Sponsorships.

We are proud to be an official sponsor of Children's! So, YOUR REFERRALS REALLY DO HELP THE KIDS...





Who do you know considering buying or selling a home you could refer to my real estate sales team? Not only will they benefit from our awardwinning service, but you can rest assured a very worthy group of children will benefit as well!

To refer your friends, neighbors, associates or family members considering making a move, just give me a call or pass on my number to them!

In my career of helping families sell their home and/ or buy another, we have met some wonderful, loving, caring friends. People like you! So for those you know that are considering a move, you have my word that we will do our very best in helping them buy or sell the place they call home. I hope this special month of Showing Thanks brings you much joy and happiness. With all my appreciation,

Coney Chambers

Your Home Sold Guaranteed!

P.S. The story below of a Children's patient will tell WHY it's important that we keep giving to their cause. Check it out.

P.P.S. It's easy to refer those you know considering buying or selling a home. Just give me a call at 213-880-9910 or pass my number on to them.

Award-winning Service Plus Benefitting a Worthy Cause!

Over the last two decades of helping thousands to buy, sell or lease a home, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

Refer your friends, neighbors, associates or family members considering making a move:

- You can go to www.ReferralsHelpKids.com and enter their contact info online or forward the link to who you know considering a move.
- Of course you can always call me direct as well at 213-880-9910.



Your Home Sold GUARANTEED Or I'll Buy It!

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Why I Support Children's Hospital Los Angeles:

I grew up right here in the Los Angeles area. Born at St. Francis Hospital. I remember when I first heard about a young person close to our family suffering from a nasty disease and getting treated for that at Children's Hospital Los Angeles. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hard-working health care professionals, most making their home right here in the Los Angeles area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way.

Being in the Los Angeles area, a California native, I take pride in supporting in a way that I can the good work these people do at Children's. My team rally's around our annual goal of raising money and donating portions of our income to help Children's in their quest to heal young people when they need healing. My team and I are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Children's Hospital Los Angeles shares similar commitments to their patients. And since their services survive on sponsorships and donations we are happy to contribute and proud to support them.

Pacifier Practice

In December 2018, Lynette gave birth to her daughter, Jayla, at a local hospital near their home in Littlerock, California. Moments later, the newborn, who was seven weeks premature, stopped breathing and was whisked away from her mother to be intubated. It soon became clear that Jayla needed specialized care, and at 3 days old was rushed to CHLA via helicopter to be cared for in the Steven & Alexandra Cohen Foundation Newborn and Infant Critical Care Unit (NICCU).

Born with Down syndrome, Jayla was diagnosed at CHLA with bilateral choanal atresia, a

condition that caused bone and tissue to block her nostrils. When Jayla was 2 months old, Christian J. Hochstim, MD, PhD, Attending Physician in the Division of Otolaryngology – Head and Neck Surgery, performed a bilateral atresia repair to correct the condition.

Lynette jokingly refers to the surgery as her daughter's "nose job."

It took Jayla more than two months to heal, partly because she had additional narrowing in her trachea—but when her breathing tube was finally removed, it was time to work on her ability to feed. Babies with Down syndrome often have low oral muscle tone, which results in weak sucking and swallowing. This was compounded by the fact that Jayla had been intubated from birth, so she had not developed the ability to suck



effectively—an essential skill for nursing, feeding from a bottle and promoting self-soothing behaviors.

A new kind of intervention

Recently, CHLA began using an innovative musical tool to improve the ability of premature and medically complex infants to suck. The pacifier-activated lullaby (PAL) rewards a baby with music when the infant sucks on the pacifier. CHLA Music Therapy Resident Heng Wei Moh, BM, MT-BC, NICU-MT, collaborates with occupational therapists to use the PAL device. This new intervention—supported by a generous grant from the Music Man Foundation—builds on preliminary research, conducted at CHLA and other institutions, showing that the PAL improves babies' ability to suck.

Occupational therapist Judy Hopkins, OT, identified Lynette and Jayla as perfect candidates for the pacifier-activated lullaby intervention and connected them with Moh. "Lynette was so engaged and wanted to participate in anything that would help her daughter prepare for oral feeding," says Hopkins. "Jayla and her mom already had such a great bond. I felt this would deepen their bond while also helping to prepare Jayla for oral feeding when it was medically appropriate."

A collaborative, positive process

Moh helps parents write and record a lullaby, and then loads the audio onto the PAL device. During a therapy session, when a baby demonstrates effective sucking, the device plays the lullaby as a reward. Lynette and Moh worked together to come up with personalized words about Jayla and her family. The result was a simple yet achingly beautiful piece that Lynette has played for countless friends and family members. The collaborative project also helped Lynette feel active in her daughter's healing process. "We recorded a song to the melody of 'You Are My Sunshine,'" says Lynette. "It makes everyone who hears it cry."

When Moh worked with Jayla using the pacifier that played the lullaby, "Jayla really enjoyed it," says her mom. "All her stats improved. Her heart rate went down; her breathing was

better. She made a lot of eye contact. She was really receptive to it."

Not only was Jayla calmer and more focused, but she started to suck effectively. "This is a baby who had never eaten or sucked on a pacifier," says Lynette. "In one of her best therapy sessions, she did 18 really good sucks in a row." Lynette says the PAL intervention, and music therapy in general, have been a blessing. "When Jayla got tired from the pacifier therapy, Moh still gave her music therapy. She sang to her and played guitar," says Lynette. "Moh is an angel. She's an angel on Earth."

Now at home and eating through a G-tube, Jayla is doing well. Lynette says she plans to continue using music at home to comfort



her daughter and motivate her to keep developing her muscle tone and her sucking ability. "I know it will improve with age and strength and growth," she says. "She's very interested in music, and she's been a positive experience for both of us."

How you can help

Refer your friends, neighbors, associates or family members considering making a move: www.ReferralsHelpKids.com or call Corey at 213-880-9910