

COREY CHAMBERS HOME BUYING AND SELLING SYSTEM

Call Corey and start packing 888-240-2500



*Seller and Corey must agree on price and time of possession

The SoCal Home

IMPACTFUL REAL ESTATE NEWS

LOVE REMEDIES A MULTITUDE OF WRONGS

February as you know brings in Valentine's Day, where many of us scramble to make sure those close to us KNOW we love them! After all -Love is a many splendored thing. While love for our family and friends is the most important, I think it's also important to express my love for helping people find a home where their heart is.

My favorite love description is: Love is patient, Love is kind. It does not envy, it does not boast, it is not proud. It is not rude, it is not selfseeking, it is not easily angered, it keeps no record of wrongs. Love does



not delight in evil but rejoices with the truth. It always protects, always trusts, always hopes, and always perseveres.

I could go on with all kinds of examples like - Love Your Neighbor as Yourself, even go all business on you with accolades about how much we love doing business with you, or how much we love your referrals and more - but, the point is we do love helping people sell and buy real estate. And those people say we are good at it!

Please know that my team and I are eager to help anyone you know wanting to make a move so much so that we are willing to make an offer that they will LOVE - AND - the Kids at Children's Hospital Los Angeles will love too.

For the month of February, anyone considering making a move that you refer to me, we will guarantee them in writing their home will sell or we'll buy it at a price acceptable to them. We just need to agree on the price and possession date with the seller.

Just like we are thankful for you and your business, I am confident your referrals will be thanking you for guiding them in the right direction on getting their home sold!!!

Also included with this month's newsletter is a story about a very special brother and sister!



Agents preparing Valentine's day candies and chocolates for the kids at Children's.

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 Love Remedies a Multitude of Wrongs

- Love as a Verb and Your Neighbor
- How Your Referrals Help the Kids

...And More!

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For the month of February, for anyone considering making a move that you refer to me, we will guarantee them in writing their home will sell or we'll buy it at a price acceptable to them. We just need to agree on the price and

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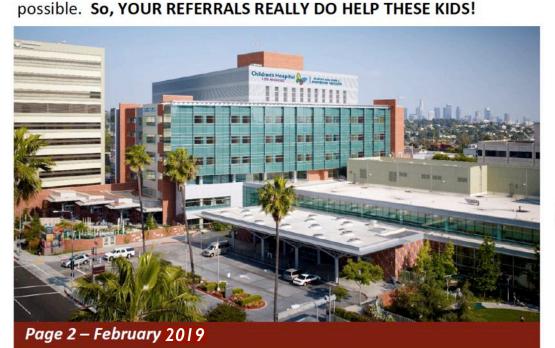
Help us to show the kids at Children's Hospital of Los Angeles how much they mean to us by helping with our fundraising efforts at www.ReferralsHelpKids.com

Just like we are thankful for you and your business, I am confident your referrals will be thanking you for pointing them in the right direction to getting their home sold fast!

And remember, YOUR REFERRALS really do help Children's Hospital of Los Angeles...

We are still on a mission to raise \$25,000 for Children's Hospital of Los Angeles. We do this by donating to them a portion of our income from homes we sell. As you may know, Children's Hospital of LA does miraculous work in helping kids fight through and survive some of the worst life threatening diseases like cancer, Non-Hodgkin's lymphoma, leukemia and more.

BUT- they rely on Sponsorships and Donations to continue providing a uniquely supportive and healing environment. Donations also benefit families by helping to keep overall expenses as low as





Your Referrals Help the Kids!



We are on a mission to raise \$25,000 for Children's Hospital Los Angeles (we have already raised over \$2,500). Kids under the care of Children's Hospital are more likely to survive serious diseases and cancer. BUT, Children's survives because of our sponsorships and donations. So, the Corey Chamber's Team makes it a point to donate a portion of our income from selling homes to help support

the great work that they do. Your referrals REALLY DO help the kids!

With that in mind -- whom do you know that's considering buying or selling a home? When you refer them to my real estate sales team, not only will they benefit from our award-winning service, but we donate a substantial portion of our income on every home sale to Children's Hospital Los Angeles. It's easy to refer your friends, neighbors, associates or family members considering making a move. Go to www.ReferralsHelpKids.com and enter their contact info online or forward the link to those whom you know are considering a move OR you can always call me direct at 888-240-2500.

I want to make it easy for you to refer your friends, neighbors, business associates, or family members considering making a move, so here are some convenient options for you:

- You can pass along our business card to them -- I have enclosed a few just for that purpose
- You can go online to www.ReferralsHelpKids.com and enter their contact info and we'll take care of contacting them
- Just pass along the internet address, www.ReferralsHelpKids.com, to anyone you know who might be considering a move
- 4. Contact us directly at 888-240-2500

I want you to know that you and your referrals mean more than ever to my team and me. As we continue to move forward in 2018, please know we are extremely thankful for you being a special part of our business.

With all my appreciation,

Corey Chambers

P.S. I have enclosed a story about two of the children at C.H.L.A. that may cause you to look at your loved ones differently. It did me. Please check it out!



I Support

Children's

LOS ANGELES

We Treat Kids Better

Hospite

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Why I Support Children's Hospital of Los Angeles

I grew up right here in Los Angeles. Born right nearby at St. Francis Hospital. I remember when I first heard about a young person close to our family suffering from a nasty disease and getting treated for that at Children's Hospital Los Angeles. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hard working health care professionals, most making their home right here in the Los Angeles area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a Los Angeles area, California native, I take pride in supporting in any way that I can the good work these people do at Children's. My team rally's around our annual goal of raising money and donating portions of our income to help Children's in their quest to heal young people when they need healing. My team and I are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Children's Hospital Los Angeles shares similar commitments to their patients. And since their services survive on sponsorships and donations we are happy to contribute and proud to support them.

And remember, I want to make it easy for you to refer your friends, neighbors, business associates, or family members considering making a move, so here are some convenient options for you:

- 1. You can pass along our business card to them I have enclosed a few for you
- **2.** You can go online to **www.ReferralsHelpKids.com** and enter their contact info and we'll take care of contacting them, or pass along the internet address directly to them
- 3. Contact us directly at 888-240-2500



A Brother-Sister Cancer-Fighting Superhero Duo

This is a story about Kalea and Noah—two siblings who are also best friends. Best, best friends. "Oh my gosh, they are completely best friends," says their mom, Nohea. "From the beginning, their personalities complemented each other perfectly." Kalea, 6, is the big sister—the sassy, funny, outgoing one who loves skateboarding, riding her bike and playing soccer. Noah, 4, is the mellow, happy, easygoing younger brother —a little more cautious, but always game for whatever adventure his sister is plotting.

They've spent their young lives doing almost everything together. But lately, they've been doing something together that no one in a bazillion years could have predicted: battling cancer. And not just any cancer, either. It's the same cancer. In the same location. At the same exact time.



"It's extremely unusual," says their doctor, Girish Dhall, MD, Director of Neuro-Oncology at Children's Hospital Los Angeles. "I've been doing this 19 years, and this is the first time I've seen a case like this."

A tale of two MRIs

Kalea got sick first. It was Memorial Day weekend 2018, and Kalea woke up in the morning—and promptly threw up... The rest of the day she was fine, but the next morning the same thing happened. By Wednesday, she was complaining that her head was hurting. The family's pediatrician sent them to a neurologist, who scheduled an MRI. But the night



before that scheduled MRI, Kalea's headache was so bad, she was in tears. Her mom took her to an emergency room near their Torrance home, and the ER doctor ordered an MRI right there. When he came back with the results, the look on his face told the story. "He looked at me and said, 'I'm really sorry,'" Nohea says, fighting back tears at the memory. "You just know." The MRI had revealed a mass in the back of Kalea's brain. It turned out to be medulloblastoma, one of the most common malignant brain tumors in children. Kalea was admitted to a local pediatric hospital, and three days later underwent surgery to remove the 3.5-centimeter tumor. About a week later, while she was still in the hospital, Noah started complaining about headaches, too. Surely he was just mimicking his sister? But Noah's gait was a little off, too; it looked like he was leaning a bit.

Parents Nohea and Duncan soon found themselves back in the ER, once again receiving stunning news: There was a mass in Noah's brain, too—in the same spot as his sister's. Duncan started crying. Nohea felt her whole body, her whole being, go numb. Both their kids had brain tumors? It was too much. "I don't think I spoke for the first five minutes," she says. "I was in shock." Noah had surgery on June

25, exactly two weeks after Kalea. The parents steeled themselves for the battle ahead. Still, one thought gave them

comfort. "At least," Nohea says, "they will be going through this together." will be going through this together."

Same cancer, different treatments

The first thing Nohea and Duncan did after Noah recovered from surgery was to transfer both children to Children's Hospital Los Angeles. "Our pediatrician recommended CHLA, and we talked to other people who really recommended it," Nohea explains. "We met with the team and we just felt comfortable. We wanted our kids to be at the best facility possible." Once at CHLA, the siblings immediately started treatment. Although both had medulloblastoma tumors—which had not spread—and both had their tumors completely removed, their treatment paths differed.

Kalea's protocol began with radiation therapy, followed by a year of lower-dose "maintenance" chemotherapy. But



because Noah is only 4, radiation to his brain was too risky. "The younger you are, the more that radiation to the brain can cause significant long-term side effects and impact a child's development," Dr. Dhall explains. That's why Noah entered the Head Start 4 clinical trial, a national trial led by Dr. Dhall at CHLA and Jonathan Finlay, MB, ChB, at Nationwide Children's Hospital. Under Head Start, Noah would not receive radiation therapy. Instead, he would be treated with six months of intense, high-dose chemotherapy, followed by an autologous hematopoietic stem cell "rescue."

Brother-sister superheroes

Because Noah was undergoing intense chemo, he had to be hospitalized much more often for his treatment. Kalea, "It was really hard for her because she went home every day after radiation, but Noah was in the hospital and I was in the hospital with him," Nohea explains. "So her mom was gone, and her best friend was gone. She had a hard time with it." With CHLA's support, the family arranged for the kids to often be together when Noah was in the hospital, and the pair became a regular fixture in his room or in the playroom. It helped both of them cope, but particularly Kalea, who understood more about what was going on. "She never



verbalized that she was scared for her brother, but you could tell," her mom notes. "Once she would get to the hospital and start playing with him and see he was OK, her whole attitude changed. It really helped her emotionally."

Another event that lifted their spirits took place in the fall, when Marvel Studios outfitted the family and their CHLA doctors and nurses in superhero outfits for a TV special. Noah and Kalea are big-time superhero fans, and they were outfitted as Spider-Man and Captain Marvel—a brother-sister cancer-fighting superhero duo.

Of course, behind every kid superhero is usually a pair of superhero parents, and Dr. Dhall says this is definitely the case with Noah and Kalea. "The parents have such a positive attitude. It's inspiring," he says. 'They've really done a great job supporting both of their children."

A medical mystery So how is it possible for two siblings to get the same tumor at the same time? That's a



question that the team at CHLA's Center for Personalized Medicine is trying to answer.

Both siblings and their parents have undergone genetic testing through the Center. An earlier test ruled out involvement from the typical genes associated with cancers, but the CHLA team went further—conducting something called whole-exome sequencing, which looks for abnormalities in genes that make the key proteins in a cell. That, too, came up negative. The team is now conducting more extensive testing, called whole-genome sequencing, on a research basis.

"We still don't know why these tumors happened," says Jaclyn Biegel, PhD, Chief of CHLA's Division of Genomic Medicine and Director of the Center for Personalized Medicine. "But we don't give up on these things! We'll keep looking. Meanwhile, seven months into their dual cancer journey, Kalea and Noah are doing well. Noah completed treatment in early January, and Kalea is on track to finish this summer.

"One down, one to go!" their mom says. Of course, no one is more eager for Kalea to finish than her best friend. When Noah received his

end-of-treatment medal at CHLA, he proudly wore it all weekend. But he was already looking ahead to an even better moment. "I can't wait," he told his parents, "until Kalea has her medal, too."

How you can help

Who do you know making a move? Refer them to my real estate sales team 888-240-2500 Corey