



The SoCal Home

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | DECEMBER 2018



Corey Chambers
(213) 880-9910

Your Home Sold
GUARANTEED
*Or I'll Buy It!**

**Selling Your Home During
the Holiday Season and
Getting Top Dollar!
Call me TODAY for a free
consultation.**

*With The Corey Chambers Team,
Your Referrals Help the Kids!*

Impactful Real Estate News

THE GIVING SEASON - One of the Core Philosophies at our company is this: The size of the hole you give through is directly proportionate to the size of the hole you receive through. You could even say that 'giving starts the receiving process.' The point though is NOT to give to receive, just go give! After all, this is the giving season.

With the current year coming to a close, celebration of Christmas and other Faith Driven Holiday Celebrations all mean different things to different people, but most always represent **joy, peace, gratitude, and hopefulness.**

A GIVING SPIRIT - If you look around, you will notice a giving spirit exists unlike at other times of the year. Why can't it be that way every day of every year? It can! It just takes effort. Here is what we are doing and how you can help (see inside for details).



**Your Referrals
Help the Kids!**



Supporting



We Treat Kids Better

Go Serve Big!!! Investing in the People of Our Great Community

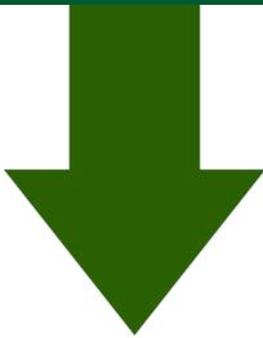
If you or a friend are thinking about selling, make sure to choose a real estate company you can trust!

A real estate company with experience, proven results and a give-back philosophy!



UNSURE ABOUT SELLING DURING THE HOLIDAYS -

Some home owners wanting to enjoy this Holiday season are less than enthusiastic because they feel trapped. They are desperate to exit their current home and give themselves a big Christmas Gift - a NEW place to call home. I am here to help!



Call me today for a free consultation. I am here to help with your real estate needs.

Corey Chambers
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HAVING PEACE OF MIND AND GETTING TOP DOLLAR FOR YOUR HOME. EXPERIENCE COUNTS!

As a result of working with over 10,000 families over a 30-year time span and through three documented recessions, we have developed a special market-proof program to quickly get an acceptable "cash" offer on any home for market value. So, we are giving Home Owners wanting to make a move a **very special gift** this holiday season.

OUR GUARANTEE to you, your friends and family—
We will guarantee, in writing, a CASH Offer within 24 Hours at a Price Acceptable to any Home Owner wanting to sell the place they call home.*

There is some risk on my part to make such an incredible guarantee, but we are selling just about every home we list for the market value price, sometimes even more, so there is no reason for area home owners, your friends and family, to fret about selling right now.

This is where you come in... If you or anyone you know is considering making a move, we would like to offer them a **FREE No Obligation to Sell Consultation** to discuss just how they can make their move, get what they want and do **it with the least hassle.**

Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction on getting their home sold!!!

A Real Estate Company that
Gives Back

AND please remember, your REFERRALS help the Kids!

We are VERY CLOSE to our goal of raising money for Children's Hospital Los Angeles this year, the #1 leading area non-profit Children's hospital. We do this by donating a portion of our income from homes we sell to Children's Hospital Los Angeles!



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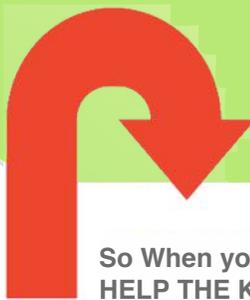
Go Serve Big!!! Investing in the People of Our Great Community



Children's Hospital Los Angeles is Making a Difference Today and for Tomorrow

As you know Children's Hospital Los Angeles does leading edge work in helping kids fight through and survive nasty life threatening diseases like cancer, Non-Hodgkin's lymphoma, leukemia and others. As well as being a leader in Spinal Cord Injuries and Early Diagnosis of Autism. Last year they served over 1,000,000 Kids of Greater Los Angeles (the kids in our community). Chances are your family or someone you know has benefitted from the great work they do.

MAKING A DIFFERENCE -
In order to provide their lifesaving work and keep family medical bills to a minimum, Children's Hospital Los Angeles depends on
Sponsorships and Donations.



So When you hear me say "YOUR REFERRALS HELP THE KIDS..." they really do!

REFER YOUR FAMILY & FRIENDS:

Who do you know considering buying or selling a home you could refer to our real estate sales team? Not only will they benefit from our award-winning real estate service, a very worthy cause will benefit as well.

I want to make it easy to refer your friends, neighbors, associates or family members considering making a move, so here are your options:

- You can call me direct at 213-880-9910 or pass on my number.
- If you are receiving this issue of *The SoCal Home Newsletter* by mail, you can complete the Referral Response Card enclosed or pass along one of my business cards.

Over the decades of helping families sell or buy the place they call home we have met some of the most wonderful, loving, caring people sharing the same Go Serve Big values we do!

I hope you and your loved ones have an extra special Holiday Season filled with much joy and happiness.

Go Serve Big!!!
Corey Chambers
213-880-9910

P.S. Please make sure to read the attached story of this awesome kid! You will see why we love supporting Children's Hospital Los Angeles!

When You Put Others First, You Will Never Be Second!



Award-winning Service Plus Benefitting a Worthy Cause!

Over the last two decades of helping thousands to buy, sell or lease a home, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

Refer your friends, neighbors, associates or family members considering making a move:

- 1 You can fill out the enclosed response card with who you know considering a move and mail back to me.
- 2 You can pass along our business card to them. I have enclosed a couple here for that purpose.
- 3 You can go to www.ReferralsHelpKids.com and enter their contact info online or forward the link to who you know considering a move.
- 4 Of course you can always call me direct as well at 213-880-9910.



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Or I'll Buy It!

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I encourage you to visit their website at www.chla.org and check out how they are making a difference in the lives of children and their families!



Why I Support Children's Hospital Los Angeles:

I grew up right here in the Los Angeles area. Born at St. Francis Hospital. I remember when I first heard about a young person close to our family suffering from a nasty disease and getting treated for that at Children's Hospital Los Angeles. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hard-working health care professionals, most making their home right here in the Los Angeles area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way.

Being in the Los Angeles area, a California native, I take pride in supporting in a way that I can the good work these people do at Children's. My team rally's around our annual goal of raising money and donating portions of our income to help Children's in their quest to heal young people when they need healing. My team and I are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Children's Hospital Los Angeles shares similar commitments to their patients. And since their services survive on sponsorships and donations we are happy to contribute and proud to support them.

Medical Mystery

Doctors at Children's Hospital Los Angeles team up to solve the puzzle of a child's vision problems.

One ordinary, random morning, when he was barely 5 years old, Reiter woke up and "he was a different child," recalls his mother, Stephanie. "I see two mommies. I see two daddies," Reiter told his mom and his dad, Damien.

Reiter's left eye was severely crossed, pointing inward and locked in that position. His depth perception was off and he was anxious. So were his parents. "I was terrified, to be honest — he wasn't himself," says his mother. "I went into a whole tailspin of 'What's wrong with my child?'" What was wrong would turn out to be a puzzle that confounded a series of doctors and sent the family on a journey of scary and often contradictory diagnoses before they found their way to Children's Hospital Los Angeles.



One doctor the family saw early on in 2010 predicted that Reiter probably had a brain tumor and referred them to an oncologist. Another thought he might have a rare neurological disorder. At times, Reiter's double vision seemed to go away, then return. Eventually, the family's pediatrician, who had completed her residency at Children's Hospital Los Angeles, turned to [Eyal Ben-Isaac, MD](#), director of CHLA's [Pediatric Residency Program](#), and associate professor of Pediatrics at the Keck School of Medicine of USC.

Ben-Isaac is part of the cadre of CHLA specialists at the ready to help community pediatricians solve medical mysteries. "It's our job to figure out those difficult diagnoses," he says. "It makes pediatricians in our community more comfortable knowing they can reach out to us when their own resources are exhausted. Our goal is to help them help their patients."

Ben-Isaac began researching Reiter's symptoms. He saw why other doctors might have suspected a brain tumor (the double vision, abnormal eye movements). As he plowed through medical journals and textbooks, he narrowed down the possibilities in a process of exclusion. One potential diagnosis stood out: benign recurrent sixth nerve palsy, a rare condition affecting the sixth cranial nerve that often occurs after a viral illness (Reiter had had a cold.) Damage to the sixth nerve causes the eye to turn inward. Ben-Isaac couldn't rule it out, but there are no tests to confirm it.

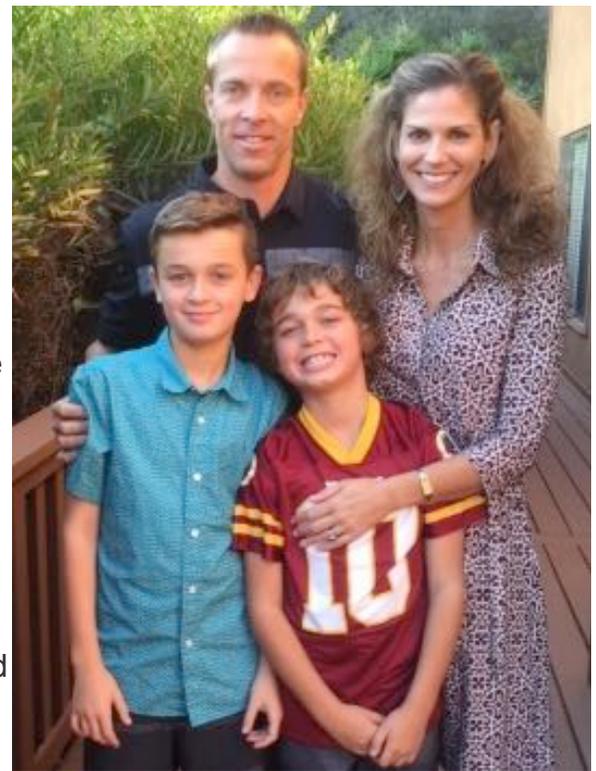
In the meantime, ophthalmologist [Talia Kolin, MD](#), took up Reiter's case in [The Vision Center](#) at Children's Hospital Los Angeles. An international referral center for children with complex eye diseases, The Vision Center is the only program of its kind in the U.S. with expertise in virtually every pediatric ophthalmologic subspecialty. Kolin became concerned that some of Reiter's symptoms resembled myasthenia gravis, a neuromuscular disease that leads to muscle weakness. The most commonly affected muscles include the eyes and face. The disease can progress very rapidly and even affect the breathing muscles, increasing the importance of a quick diagnosis.

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So Ben-Isaac called on [Mark Borchert, MD](#), director of the [Eye Birth Defects Program](#) and the Eye Technology Program at The Vision Center. Borchert was able to conduct a highly specialized test that, ultimately, showed Reiter did not have the neuromuscular disease.

With Reiter's symptoms intermittent, the doctors decided the best course of action was to monitor him as he grew. "We needed more data and more time to follow Reiter and definitely figure out what he had and how best to treat it," says Borchert. Diagnosing a young child can be tricky, he adds. "They can't always tell you what they're experiencing because, at that age, it's easy for them to ignore a symptom or to compensate for problems and not even know they're doing it."

Gradually, Reiter's crossed eye and double vision seemed to go away. For about three years, he was largely symptom free. The family breathed a sign of relief—until this year. Reiter, now 13, told his mom that his double vision had returned. She immediately called Ben-Isaac, who once again turned to Borchert. Borchert is accustomed to diagnostic dilemmas like Reiter's. "What I do every day is a lot of puzzle solving," he says.



To help confirm his suspicions, Borchert asked Reiter's mother to bring in photos of Reiter over the years, starting from birth. "We used to call this a 'shoebox biopsy,' based on those days when people kept their photos in shoeboxes," he explains. "Now the shoebox is a cell phone." He immediately noticed that Reiter tended to keep his chin down, starting early in childhood, and now even while on the soccer field or boogie boarding. That told Borchert what he needed to know.



He gave the family a new diagnosis: v-pattern esotropia, a form of strabismus, or crossed eyes, in which one or both eyes turn inward. "I didn't have to be Dr. House to figure this out," he says, referring to the fictional TV doctor famous for solving hard-to-diagnose cases. V-pattern esotropia isn't rare, but what is uncommon is how well Reiter coped with it. Many kids with vision problems tend to ignore one problem eye and look through the "better" eye. Reiter, who has 20/20 vision, didn't use that strategy. He used both eyes so well together, he kept doing that, but tilted his head in

compensation.

The good news is Reiter's recent diagnosis of v-pattern estropia can be fixed with eye-muscle surgery. The date for surgery has not been set yet, but his mother and father are hopeful that when it happens, it will be the "end of the road" for Reiter's vision problems. "We're so grateful to the doctors at CHLA—for their expertise and their answers," says Reiter's mom. For now, Reiter is too busy tackling eighth grade and kicking winning goals to worry.

Courtesy Children's Hospital Los Angeles

How you can help

To help kids just like Reiter, refer a friend who's planning to make a move: www.ReferralsHelpKids.com or call me at (213) 880-9910.